



Otago Workshop

in

INTERNATIONAL TRADE

March 30 - 31, 2007

## Programme

Friday, March 30	Council Chamber
8.30 – 9.00	Registration
9.00 – 9.15	Welcome address
	GEOFF WHITE (Deputy Vice-Chancellor (Research), University of Otago)
Chair:	Frank Stähler (University of Otago)
9.15 – 10.15	Invited lecture
	PETER NEARY (University of Oxford) and Carsten Eckel <i>Multi-Product Firms and Flexible Manufacturing in the Global Economy</i> Discussant: Ngo Van Long (McGill University)
10.15 – 10.45	Coffee break
10.45 – 12.15	PETER DEBAERE (Darden School of Business) and Shalah Mostashari <i>Do Tariffs Matter for the Extensive Margin of International Trade? An Empirical Analysis</i> Discussant: Tim Hazledine (University of Auckland)
	PETER ROBERTSON (University of New South Wales) <i>Law and Borders</i> Discussant: Niven Winchester (University of Otago)
12.15 – 13.15	Lunch break
Chair:	Gerald Willmann (University of Otago)

- 13.15 – 14.45 MARCO WAGNER (University of Bayreuth) and Bernhard Herz  
*Do the World Trade Organization and the Generalized System of Preferences foster bilateral trade?*  
Discussant: Alan Woodland (University of Sydney)
- DARIA TAGLIONI (European Central Bank) and Richard Baldwin  
*Gravity for Dummies and Dummies for Gravity Equations*  
Discussant: Peter Debaere (Darden School of Business)
- 14.45 – 15.15 Coffee break
- 15.15 – 16.45 NGO VAN LONG (McGill University)  
*Outsourcing under Monopolistic Competition: Winners and Losers*  
Discussant: Oliver Lorz (University of Aachen)
- JØRGEN ULFF-MØLLER NIELSEN (Aarhus School of Business) and Jørgen Drud Hansen  
*Dumping and Injury Margins on Markets with Horizontal as well as Vertical Product Differentiation – Country Size Does Matter*  
Discussant: Horst Raff (University of Kiel)
- 16.45 – 17.00 Break
- 17.00 – 17.45 HORST RAFF (University of Kiel) and Nicolas Schmitt  
*Buyer Power in International Trade*  
Discussant: Martin Richardson (Australian National University)
- Saturday, March 31 St. David Theatre
- Chair: Peter Neary (University of Oxford)
- 9.00 – 10.00 Invited Lecture
- ALAN WOODLAND (University of Sydney) and Pascalis Raimondos-Møller  
*Steepest Ascent Tariff Reforms*  
Discussant: Rod Falvey (University of Nottingham)
- 10.00 – 10.30 Coffee break
- 10.30 – 12.00 ROD FALVEY (University of Nottingham), David Greenaway and Joana Silva

*Trade Liberalisation and Human Capital Adjustment*  
Discussant: Tatyana Chesnokowa (University of Auckland)

PARTHA CHATTERJEE (National University of Singapore) and Malik Shukayek  
*Convergence in a Stochastic Dynamic Heckscher-Ohlin Model*  
Discussant: Leopoldo Yanes (University of Queensland)

12.00 – 13.00

Lunch break

Chair:

Alan Woodland (University of Sydney)

13.00 – 14.30

MICHAEL RYAN (Western Michigan University),  
Horst Raff and Frank Stähler  
*Whole versus Shared Ownership of Foreign Affiliates*  
Discussant: Daria Taglioni (European Central Bank)

ROLAND HODLER (University of Melbourne)  
*Specialization and Welfare in the Presence of Imperfectly Integrated Capital Markets and Learning-by-Doing*  
Discussant: Partha Chatterjee (National University of Singapore)

14.30 – 15.00

Coffee break

15.00 – 16.30

OLIVER LORZ (University of Aachen),  
Eberhard Feess and Michael Hoeck  
*International Technology Transfers and Competition*  
Discussant: Jørgen Ulff-Møller Nielsen (Aarhus School of Business)

LEOPOLDO YANES (University of Queensland)  
*Endogenous Technological Capability and Cumulative Causation*  
Discussant: Roland Hodler (University of Melbourne)

16.30 – 16.45

Break

16.45 – 17.30

MARTIN RICHARDSON (Australian National University) and Frank Stähler  
*Fair Trade*  
Discussant: Peter Neary (University of Oxford)

19.30

Dinner at Plato restaurant